

**Mecklai Financial** is a leading consulting company with a primary focus on treasury and risk management. We provide clients with a unique value proposition in that we combine a real-time, intimate “feel” of financial markets with a sound understanding of corporate business processes.

- We have over **2,000 corporate relationships**, nearly half of which have been in place for over a decade
- Our clients transact over **\$50 billion of imports and exports** annually
- **35 of the top 50 companies** in the Business Standard 500 list use our services

### Partnering with Mecklai helps you

- get a more complete understanding of how market movements can affect your businesses
- build an effective risk management framework tailored to your specific circumstances
- plan and implement capital raising programs, with particular focus on structured debt
- manage risk in FX and interest rate markets
- create comprehensive reporting for your top management/Board, and
- upgrade skills of treasury managers and operating staff

### Markets Advisory

Our **Markets Advisory** division keeps you in tick-by-tick touch with the market through our **live price ticker** to enable you to negotiate finest rates with your bankers. The Advisory team will also provide you **up-to-the-minute intelligence** on what is happening in the market and **assist you in taking hedging and/or trading decisions**.

Our **Currency Futures** broking desk provides high quality execution in the domestic currency futures market; for interested clients, we also provide an advisory desk, which has been returning upwards of 30% on an annualized basis.

Our **Trade Finance Syndication** desk can help you get the finest rates for suppliers' and buyers' credits for imports from all over the world.

### Strategic Risk Advisory

Our **Strategic Risk Advisory** division is trained to look at markets and risk more structurally. They can help you unwind complex derivative deals, and with **valuation of derivatives** and **hedge accounting** practices.

The team is also expert in understanding **structured products** and can assist you in developing a systematic approach to **managing FX and interest rate** risk on your balance sheet.

For banks and NBFC's (and large companies), we conduct risk-focused **audits of treasury operations**, and also assist in **developing ALM and other treasury policies**.

Our expertise in risk management and structured products also enables us to provide one-stop service in **debt syndication and resource mobilization**.

### Risk Management Consulting

Our **Risk Management Consulting** division works with clients to develop industry-specific and company-specific **risk management policies**. Part of our service involves **hands-on implementation support** and development of comprehensive yet easy-to-use and understand **MIS**.

As part of our implementation support, we offer the **Mecklai Hedge Program**, which is designed to enable you to protect your benchmark rate and capture some part of market opportunity, without investing huge amounts of management time and resources.

Our **Outsourced Treasury** offering is an extension of this service, where we manage the risk monitoring function (middle office) and/or transaction execution (front office) for clients.

**Mecklai Risk Manager (MRM)** is a software solution that enables clients to monitor their FX exposures online, providing mark-to-market (MTM) and risk readings, as well as performance characteristics against a range of benchmarks; in addition to the SaaS mode, MRM is also available in a client server format.

Over the past 25 years, we have equipped CFO's and Treasury managers at nearly 5,000 companies with systems, skills and actionable advice to enable them acquire better control of their market risk.

Contact us to know how you can benefit